

Message Text

LIMITED OFFICIAL USE

PAGE 01 ABU DH 00888 240843Z

21

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 INT-05 /022 W
----- 024539

P R 240750Z APR 75

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC PRIORITY 2871

USDOC WASHDC PRIORITY

INFO AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY MANAMA

LIMITED OFFICIAL USE ABU DHABI 0888

USDOC FOR MAJOR PROJECTS/BODREAU

PASS INTERIOR FOR OWRT/OMEARA

E.O. 11652: N/A

TAGS: BTIO, ELEC, TC

SUBJ: EARLY WARNING: MAJOR UAE WATER AND POWER PROJECT

REF: (A) ABU DHABI 556 (B) ABU DHABI 816 (C) USDOC 4952
(D) JIDDA 2786

SUMMARY: UAE MINISTRY OF WATER AND ELECTRICITY PLANNING LARGE POWER AND WATER PROJECT FOR NORTHERN UAE. CONSULTANTS HAVE BEEN ASKED TO PREPARE DRAFT DOCUMENTS BY EARLY MAY 1975; PROJECT WILL BE TENDERED AUGUST 1975. LIST OF BIDDERS WILL BE KEPT SHORT, AND FIRMS ACTING NOW WILL HAVE EXCELLENT CHANCE FOR THIS PROJECT.

ACTION REQUESTED: USDOC PLEASE INFORM QUALIFIED FIRMS OF THIS OPPORTUNITY, ADVISING EMBASSY OF FIRMS CONTACTED. PROJECT SHOULD NOT RPT NOT RECEIVE OPEN PUBLICITY. END SUMMARY.

1. EMBASSY HAS RECEIVED SUMMARY OF LETTER FROM UAE MIN WATER AND ELECTRICITY TO U.K. CONSULTANTS PREECE, CARDEW, AND RIDER (P.C. & R., BRIGHTON) IN WHICH MINISTRY INSTRUCTS CONSULTANTS TO PREPARE TENDER DOCUMENTS FOR POWER STATION AND
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABU DH 00888 240843Z

DESALINATION PROJECT IN UAE.

2. DETAILS OF PROJECT ARE AS FOLLOWS:

(A) LOCATED BETWEEN SHARJAH AND UMM AL-QAIWAIN.

(B) STATION TO BEGIN POWER GENERATION MID 1977 AND
WATER DESALINATION YEAR LATER.

(C) APPROXIMATE OUTPUT REQUIREMENTS ARE 60 MW
ELECTRICITY IN 3 X 20 MW STEAM TURBINES AND 6 MILLION GALLONS
PER DAY FRESH WATER IN 3 X 2 MGD UNITS.

(D) ELECTRICITY OUTPUT FROM STATION SHOULD FEED VIA TRANS-
FORMER/SWITCHYARD INTO APPROPRIATE SECTION OF PROPOSED 132 KV
LINE.

(E) CONSULTANT'S DRAFT PROPOSAL SHOULD BE READY EARLY
MAY 1975.

(F) TENDER WILL GO OUT DURING AUGUST 1975.

(G) IF SHORT DELIVERY PERIOD REQUIRES GAS TURBINES REPLACING
STEAM UNITS, CONSULTANT SHOULD SO RECOMMEND.

3. EMBASSY ORIGINALLY REPORTED VIA REFS A AND B THAT THIS
PROJECT WAS BEING QUIETLY NEGOTIATED AMONG MAHDI TAJER,
P.C. & R., AND WESTINGHOUSE. WE REQUESTED USDOC ATTEMPT
DETERMINE EXTENT WESTINGHOUSE INVOLVEMENT AND COMMITMENT TO
PROJECT. HOWEVER, COMPANY'S RESPONSE (REF C) REFERRED ONLY
TO PROJECT IN QATAR WITHOUT MENTIONING UAE. IN SHORT, DESPITE
WESTINGHOUSE'S REPORTED SERIOUS INTEREST IN THIS TYPE OF PROJECT
(REF D), WE HAVE SEEN NO INDICATION OF FIRM'S INTENTION OF
PARTICIPATING IN THIS OR ANY OTHER UAE POWER AND WATER PROJECTS.
GIVEN THE COMPANY'S PREVIOUS RECORD OF DISREGARD FOR POWER AND
WATER OPPORTUNITIES IN THE UAE AND ITS LESS THAN INFORMATIVE
ANSWER TO OUR EARLIER INQUIRY, WE CAN ONLY ASSUME OUR PREVIOUS
INFORMATION WAS INCORRECT AND THAT WESTINGHOUSE NOT INTERESTED
IN UAE PROJECTS.

4. THIS PROJECT IS, HOWEVER, MAJOR OPPORTUNITY FOR U.S.
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 ABU DH 00888 240843Z

FIRM. PROBABLY NO MORE THAN FOUR OR FIVE COMPANIES WILL BE
ALLOWED IN FINAL BIDDING, AND THOSE ACTING NOW WILL HAVE
DEFINITE COMPETITIVE ADVANTAGE.

5. ACTION REQUESTED: USDOC PLEASE GIVE THIS OPPORTUNITY
SPECIAL HANDLING, DISSEMINATING INFORMATION QUICKLY, AND
DISCREETLY TO LIMITED NUMBER QUALIFIED, INTERNATIONALLY
EXPERIENCED FIRMS. THIS PROJECT SHOULD NOT RPT NOT RECEIVE

ANY OPEN PUBLICITY. PLEASE ADVISE EMBASSY NAMES OF
FIRMS CONTACTED. INTERESTED COMPANIES SHOULD INFORM EMBASSY
DIRECTLY (VIA TELEX 2229 AMEMBASSY AH) AND WE WILL ARRANGE
APPROPRIATE CONTACTS IN DUBAI. USDOC PLEASE EMPHASIZE
NEED FOR FAST ACTION, SINCE COMPANIES ACTING NOW WILL BE
ABLE, IN CONSULTATION WITH MINISTRY AND CONSULTANT, TO
INFLUENCE FINAL TENDER DOCUMENTS AND FORM OF BID (E.G. TURNKEY,
SECTION, ETC.) IN THEIR FAVOR. INTERESTED FIRMS SHOULD ALSO BE
AWARE THAT UAE MINISTER AND ELECTRICITY PLANNING
VISIT USA IN SEPTEMBER.
STERNER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ABUDH00888
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750143-1001
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750418/aaaaaqrm.tel
Line Count: 126
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 ABU DHABI 556, 75 ABU DHABI 816, 75 USDOC 4952
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 04 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 AUG 2003 by CunninFX>; APPROVED <21 NOV 2003 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EARLY WARNING: MAJOR UAE WATER AND POWER PROJECT
TAGS: BTIO, ELEC, TC
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006